

DIEGO GAMBETTA, PhD, FBA

CURRICULUM VITAE

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**NATIONALITY** British and Italian  
**CURRENT POSITION** Carlo Alberto Chair, Collegio Carlo Alberto, Turin, Italy  
**STATUS** Married, two children

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**EDUCATION**

1983 *Ph.D* in Social and Political Sciences, University of Cambridge, U.K.  
1975 *Laurea* in Philosophy and Social Sciences, University of Turin, Italy  
1971 *Maturità classica*, Liceo Classico 'Cesare Balbo', Chieri (Turin), Italy

**APPOINTMENTS**

2019- *Carlo Alberto Chair*, Collegio Carlo Alberto, Turin, Italy  
2012-18 *Chair in Social Theory*, European University Institute, Florence, Italy  
2003-17 *Official Fellow*, Nuffield College, Oxford  
1995-03 *Reader* in Sociology, University of Oxford, and *Fellow* of All Souls College  
1992-95 *University Lecturer* in Sociology, University of Oxford, and *Tutorial Fellow* of St. Anne's College  
1988-91 *Senior Research Fellow*, King's College, Cambridge  
1984-88 *Junior Research Fellow*, King's College, Cambridge  
1978-84 *Civil Servant*, Regional Administration of Piedmont, Italy  
1976-77 *Research Officer*, Institute of Sociology, University of Turin, Italy

**VISITING APPOINTMENTS**

2010 Humanities Center-FSI *International Scholar*, Stanford University (one month)  
2009 *Visiting Professor*, Science Po, Paris (one month)  
2008 *Visiting Professor*, ETH, Zurich (one week)  
2007 *Professeur invité*, Collège de France, Paris (one month)  
2005 *Visiting professor*, Science Po, Paris (two months)  
1996-97 *Inaugural Fellow*, The Italian Academy for Advanced Studies, Columbia University, New York (ten months)  
1994-95 *Visiting Professor* in Social Organisation, Graduate School of Business and, Department of Sociology, University of Chicago (four months)  
1986-7 *International Fellow* for the study of Southern Italy, FORMEZ (one year)

*Offers not yet taken*

- 2014 *Visiting Fellow*, Wissenschaftskolleg, Berlin (one year)
- 2011 *Niklas Luhmann Distinguished Visiting Chair in Social Theory*, University of Bielefeld (two months)
- 2010 *Global Visiting Professorship*, New York University Law School (one semester)
- 1998- Elected a *Fellow*, Centre for Advanced Study in the Behavioral Sciences, Stanford University (nine months)

**DISTINCTIONS**

- 2017- Emeritus Fellow, Nuffield College, Oxford
- 2002- *Professor of Sociology* in Recognition of Distinction, University of Oxford
- 2000-2 *Research Reader*, British Academy (2 years)
- 2000- *Fellow* of The British Academy
- 1998- *Fellow*, European Academy of Sociology
- 1993 *Ad hominem* Reader, University of Oxford

**PRIZES**

- 2018 Robert K. Merton Best Paper Award 2018, for the article "Behind the Veil: The Strategic Use of Religious Garb", published in the *European Sociological Review* in 2016 (co-author Ozan Aksoy)
- 2010 *Codes of the Underworld*, 2010 *Dorothy Lee Award* for Outstanding Scholarship in the Ecology of Culture, Sponsored by the Media Ecology Association
- 2009 *Codes of the Underworld*, 2009 *PROSE Award* of the American Publishers Awards for Professional and Scholarly Excellence, Sociology & Social Work
- 2009 *Codes of the Underworld*, listed by the *New Scientist* in "The best books of 2009"
- 2003 *Paolo Borsellino' Award* for the Human Sciences, Accademia di Studi Mediterranei, Agrigento, Italy
- 1991 *La mafia siciliana*, Premio Iglesias

**RESEARCH GRANTS**

- 2009-12 European Research Council, starting grant, project on 'Cooperation among strangers' (Principal Investigator: Marco Casari)
- 2006-07 ESRC, "People's trust: A survey-based experiment" (with John Ermisch)
- 2000-01 *Russell Sage Foundation*, "Signalling and mimicking trustworthiness. Taxi drivers and their customers in dangerous cities" (with Michael Bacharach)
- 1994-96 *Economic and Social Research Council*, project on "Framing, salience and product images" (co-applicant Michael Bacharach)
- 1990-91 *British Academy*, one-year grant for a full time research assistant

1989-90 ESRC, one-year grant for a full-time research assistant

## EDITORIAL BOARDS

- 2000- *Archive Européennes de Sociologie* (Comité d'Honneur)  
 1998- University of Michigan Press, series on 'Economics, cognition and society'  
 1995- *Rationality and Society*  
 1994-03 *Journal of Modern Italian Studies*  
 1994-00 *The European Sociological Review*  
 1988-98 *The British Journal of Sociology*

## TEACHING

1992-2003 at Oxford:

- *Introduction to sociology*, Human Sciences Prelims
- *Sociological theory*, 3<sup>rd</sup> year PPE, & Human Sciences Honour School

1992-2003 Graduate Classes at Oxford:

- *Sociological Analysis*
- *Decision Theory*
- *Trust and Information*

2000-2011 Graduate Classes at Oxford:

- *Signalling theory*
- *Threshold models*

2005 European Science Days, Steyr, Austria – Scientific organiser of Summer School on 'Economics, Extra-legal Protection and Organised Crime'

2010 European Science Days, Steyr, Austria – Scientific organiser of Summer School on 'Signalling theory'

2012-18 Graduate Courses at EUI:

- *Advanced Research Methods*
- *Explanatory Social Mechanisms*
- *Trust and Trustworthiness*

## SUPERVISED DOCTORAL DISSERTATIONS

### *Former students*

Yiu Chu Kong, *The Triads as Business*, Univ. Exeter PhD, 1996 (published by Routledge, 1999)

Federico Varese, *The Russian Mafia*. Univ. Oxford DPhil, 1997 (published by Oxford Univ. Press, 2001)

Heather Hamill, *Hoods and Provos: Crime and punishment in West Belfast*, Univ. Oxford DPhil, 2002 (published by Princeton Univ. Press in 2010)

Teela Sanders, *A risky business. How sex workers manage their clients, communities and conscience*, Univ. Oxford DPhil, 2003 (published by Willan, 2005)

Declan Hill, *For Greed and Glory. Match fixing in soccer*. University of Oxford DPhil, 2008 (published by Anne McDermid & associates, 2013)

Marina Tvetkova, *Wrestling for Supremacy. The Emergence of Extra-legal Protection in Bulgaria, 1989-2000*, Univ. Oxford DPhil, 2008

Mark Starbuck, *What makes people tip*. Univ. Oxford DPhil, 2010

Pavan Mamidi, *Caste signalling and mimicry*. Univ. Oxford DPhil, January 2012

Aron Szekely, *The Middle Shout Loudest? Signalling and Countersignalling in Society*, Univ. Oxford DPhil, June 2015

(†) Josip Peic, *Choice Architecture and Legitimate Policy Making*, started at EUI in September, died in November 2015

Johanna Gereke, *Deciding to Migrate: The Role of Social Preferences, Biased Beliefs and Superstition in a Risky Choice*, EUI, PhD, July, 2016

Davide Morisi, *The subtle influence of information on voting behaviour. Referendums and political elections in Italy and the UK*, EUI, PhD, October 2016

Max Schaub, EUI, *Cooperation under threat. The mobilizing force of ethnic competition*, EUI, PhD, November 2016

Philipp Chapkovski, *Collective Sanctions: An experimental approach*, EUI, PhD, September 2018

Krzysztof Krakowski, *Some Behavioural Legacies of Exposure to Gangs, Riots, and War*, EUI, December 2018

Andris Saulitis, "Can a nudge make debtors budge? Four field experiments on payment reminders" EUI, February 2020

### **Current doctoral students**

Simone Cremaschi, *Explaining persistent segregation of migrants in Italian agricultural Ghettoes*, started September 2014

Bernhard Clemm, *Opinion and information in the digital age: How influence and trust shape online discourse*, started September 2016

Ezgi Güler, *The Origins of Cooperative Behaviour: When Self-interest Fails to Explain Human Cooperation*", started September 2016

Melanie Sauter, *Humanitarian aid in conflict: Relief for populations or feeding rebels?* started September 2017

## **LECTURES, CONFERENCES AND SEMINARS SINCE 2012**

### **Invited Lectures**

- Torino, Biennale Democrazia, May 2012
- Munich, Siemens Stiftung, July 2013 (reviewed in *Süddeutsche Zeitung*)<sup>1</sup>
- Lyon, Les Journées de l'Economie, November 2014<sup>2</sup>
- Paris, Annual Lecture of the European Academy of Sociology, October 2015
- Florence, Yves Mény Lecture, EUI-Robert Schumann Centre, September 2016
- Lyon, Les Journées de l'Economie, November 2016
- Turin, Keynote, Cerimonia di Conferimento Dottorati, October 2017
- Milan, Bocconi, Keynote, 5th workshop on the economics of organized crime June 2019

### **Invited seminars and conferences presentations**

- Milan, Graduate School in Social Science, March 2013
- Siena, Economics Department, October 2013
- Cambridge, Security & Human Behav. Workshop, Computer Science, June 2014
- Santa Fè Institute, January 2014
- Geneva, PhilEAs, Philosophy Department, November 2014
- Institute Nicod, Paris, November 2014
- Toulouse, IAST, IMEBESS Conference, April 2015
- Harvard Law School, ISNIE Conference, June 2015
- Santiago, Chile, "Morality: Cognitive and Evolutionary Origins", July 2015

<sup>1</sup> [www.sueddeutsche.de/wissen/kriminalitaet-auch-verbrecher-brauchen-vertrauen-1.1717880](http://www.sueddeutsche.de/wissen/kriminalitaet-auch-verbrecher-brauchen-vertrauen-1.1717880)

<sup>2</sup> [www.journeeseconomie.org/index.php?arc=a6&num=356](http://www.journeeseconomie.org/index.php?arc=a6&num=356)

- Rome, Luiss, IMEBESS Conference, April 2016
- Montevideo, World Bank-Intern. Energy Agency Roundtab., May 2016
- Florence, EUI-Experimental workshop, December 2016
- Milan, Il Tempo dei Libri, April 2017
- Bertinoro, EWEBE, June 2017
- Madrid, Carlos III University, September 2017
- Madrid, CSIC, September 2017
- Lyon, GATE-Lab, September 2017
- Rome, Salone dell'Editoria Sociale, October 2017
- Berlin, Religious Fundamentalism and Violence, WZB, June 2018
- Barcelona, Pompeu Fabre, Economic Department, 21<sup>st</sup> May 2019

**REFEREEING:** American Journal of Sociology, British Journal of Sociology, European Sociological Review, American Political Science Review, American Sociological Review, Journal of Law and Economics, Journal of Organisation and Economic Behaviour, European Economic Review, Economic Journal, Rationality and Society, National Science Foundation, PNAS, various University Presses,

**CITATION INDEX** Citations = 19929; h-index = 35; g-index = 140 (Harzing's Publish or Perish, last consulted March 2020)

**PUBLICATIONS**<sup>3</sup>**Books:**

2016. *Engineers of Jihad. The curious connection between education and violent extremism*. Princeton University Press (with Steffen Hertog)  
2017, *Ingegneri della Jihad*, Milan EGEA, Italian edition
2009. *Codes of the underworld. How criminals communicate*. Princeton: Princeton University Press  
2011, 狄亚哥·甘贝塔, 解码黑社会, 北京: 华夏出版社 (*Decoding Triad*), Beijing: Huaxia Publishing House, Chinese edition  
2011, *Коды криминального мира: Как общаются между собой преступники. Чебоксары: Издательство Перфектум*, Cheboksary: Izdatelstvo Perfectum, Russian edition  
2011 Paperback edition: Princeton University Press  
2014 *La Pègre Déchiffrée – Signes et stratégies de la communication criminelle*, Geneva: Markus Haller, French edition
2005. *Streetwise. How taxi drivers establish customers' trustworthiness*. New York: Russell Sage Foundation (with Heather Hamill)
1993. *The Sicilian mafia. The business of private protection*. Harvard University Press  
1992, 1994, Italian editions: Torino: Einaudi  
1994. German edition: Munich: DTV  
1996. Paperback edition, Harvard University Press  
2007. Spanish edition: Fondo de Cultura Económica  
2009. Polish Edition: Oficyna Naukowa
1987. *Were they pushed or did they jump? Individual decision mechanisms in education*. Cambridge: Cambridge University Press  
1990. Italian edition: Bologna: Il Mulino  
1996 American Paperback edition, Denver: Westview Press  
2009. Cambridge University Press paperback edition

**Edited books:**

2019. *Fight, flight, mimic. Identity signalling in armed conflicts*. Oxford University Press, forthcoming
2005. *Making sense of suicide missions*. Oxford: Oxford University Press  
2006. Paperback edition  
2009. Spanish edition: Fondo de Cultura Económica
1988. *Trust. Making and breaking cooperative relations*. Oxford: Basil Blackwell  
1989a. Italian edition: *Le strategie della fiducia*. Torino: Einaudi

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<sup>3</sup> The publication list does not include book reviews

**Books only in Italian:**

1996. *Le scelte scolastiche individuali*. Torino: Rosenberg & Sellier (IRES-Piemonte Series), (with Luciano Abburrà and Renato Miceli)
1994. *La retorica della riforma. Fine del sistema proporzionale in Italia*. Torino: Einaudi (with Steven Warner)
1980. *L'offerta di lavoro giovanile in Piemonte*. Milano: Franco Angeli (with Ugo Colombino and Francesca Rondi)
1978. *Il compromesso difficile. Forme di rappresentanza e rapporti di classe dal Centro-Sinistra al Compromesso storico*. Torino: Rosenberg & Sellier (with Luca Ricolfi)

**Articles Under Review**

- “Fighting and Information. From Prison to the Lab” (with Áron Székely)
- “The Politics behind the veil” (with Ozan Aksoy)

**Refereed Journal Articles:**

2019. “Sharing Compromising Information as a cooperative strategy”, *Sociological Science* May 8, 2019 (with Wojtek Przepiorka) <https://www.sociologicalscience.com/articles-v6-14-352/>
2018. “At the root of the North-South cooperation gap in Italy: Preferences or beliefs?”. *The Economic Journal*, accepted for publication, February 2018 (with Maria Bigoni, Stefania Bortolotti, and Marco Casari)
2016. “Behind the Veil: the Strategic Use of Religious Garb”. *European Sociological Review*, (with Ozan Aksoy) <http://esr.oxfordjournals.org/content/early/2016/07/27/esr.jcw035.short?rss=1>
2016. “Income and Trustworthiness”. *Sociological Science*, (with John Ermisch) <https://www.sociologicalscience.com/articles-v3-30-710/>
2015. “Amoral Familism, Social Capital, or Trust? The Behavioural Foundations of the Italian North-South Divide”. *The Economic Journal*, (with Maria Bigoni, Stefania Bortolotti, Marco Casari, and Francesca Pancotto) <http://onlinelibrary.wiley.com/doi/10.1111/eoj.12292/abstract>
- 2014a. “Signs and (counter)signals of trustworthiness”. *Journal of Economic Behavior and Organisation*, 2014, Vol. 106, pp. 281-297 (with Aron Székely)
- 2014b. “Natural and strategic generosity as a signal of trustworthiness”. *PLoS ONE* 9(5): e97533. doi:10.1371/journal.pone.0097533 (With Wojtek Przepiorka)
- 2014c. “Thick as thieves: homophily and trust among deviants”, *Rationality & Society*, 26 (1), 3-45 (with Jennifer Flashman)
2013. “It takes two to cheat: an experiment on derived trust”, *European Economic Review*, vol. 64, November, pp. 129-146 (with Maria Bigoni, Stefania Bortolotti, Marco Casari)
2012. “The LL-game. The curious preference for low quality and its norms”, *Politics, Philosophy and Economics*, (with Gloria Origgi), Vol. 12, No. 1, pp. 3-23

2011. "The Sicilian Mafia, 20 years after publication", *Sociologica. Italian Journal of Sociology online*, 2/2011, 1-11  
www.sociologica.mulino.it/journal/issue/index/Issue/Journal:ISSUE:14
2011. "Response" to "Roundtable on *Codes of the Underworld*", *Global Crime*, 12, 150-159
2010. "Do strong family ties inhibit trust?", *Journal of Economic Behaviour and Organisation*, 75, 3, 365-376 (with John Ermisch)
2009. "Why are there so many Engineers among Islamic Radicals?", *Archives Européennes de Sociologie*, L (2), 201-230 (with Steffen Hertog)
2009. "Tinker, tailor, engineer, jihadi...", *New Scientist*, 13 June, 26-27, 2009 (with Steffen Hertog)
2009. "Measuring People's Trust", *Journal of the Royal Statistical Society*, 172 (2009), part 4, 749-769 (with John Ermisch et al.)
- 2009 "Protección extralegal, mafias y economía", *Revista Gobierno*, No. 1. Bogotá, Universidad de los Andes – Escuela de Gobierno Alberto Lleras Camargo
2006. "What Makes People Tip: Motivations and Predictions", *le Libellio d'AEGIS*, 2, 3 Automne, 2-10
2006. "La valeur de l'incompétence: de la mafia tout court à la mafia universitaire. Une approche méthodologique", edited and translated by Hervé Dumez, *Gérer & Comprendre*, numéro 85, 23-27
1996. "The rethoric of reform revealed (or if you bite the ballot it may bite back)", *Journal of Modern Italian Studies*, I (3), 357-376 (with Steven Warner)
1994. "Inscrutable markets", *Rationality and Society*, 6, 3, 353-368
1994. "Godfather's gossip", *Archives Européennes de Sociologie*, XXXV, 2, 199-223
1991. "In the beginning was the Word: the symbols of the mafia" *Archives Européennes de Sociologie*, XXXII, 1, 53-77
1990. "La mafia elimina la concorrenza. Ma la concorrenza può eliminare la mafia?" *Meridiana*, III, 7/8
1989. "Anatomia della tangente". *Meridiana*, 4, 237-247
1988. "Apologia della proporzionale". *Biblioteca della Libertà*, 23, 95-106
1988. "Fragments of an economic theory of the mafia". *Archives Européennes de Sociologie*, XXIX, 1, 127-145  
1999. reprinted in G. Fiorentini and S. Zamagni (eds.), *The Economics of Corruption and Illegal Markets*. Cheltenham: Edward Elgar Publishing
1984. "Decision mechanisms: educational choices in Italy". *Social Science Information*, 2, 275-323  
1985. Italian edition: "La razionalità economica nelle decisioni scolastiche individuali". *Rassegna Italiana di Sociologia*, 1, 27-52
1981. "Il lavoro fra gli studenti delle scuole medie inferiori". *Quaderni di Sociologia*, 1, 114-144 (with Ermanna Moretti)
1978. "Le dimensioni dell'occupazione impiegatizia manifatturiera in Italia". *Quaderni di Sociologia*, 3-4 185-214

**Chapters in books:**



2017. “Why is Italy disproportionately corrupt? A conjecture” in Basu, K. And T. Cordella, eds., *Institution, Governance and the Control of Corruption*, Palgrave
2015. “What makes people tip”. In C. López-Guerra and Julia Maskivker (eds.) *Rationality, Democracy, and Justice The Legacy of Jon Elster*. Cambridge University Press, pp.97-114
2009. “Signaling”, in P. Hedström and P. Bearman (eds.) *The Oxford Handbook of Analytical Sociology*, Oxford: Oxford University Press, pp. 168-194
2006. “Epilogue to the paperback edition”. In Gambetta (ed.), *Making sense of suicide missions*, paperback edition, Oxford: Oxford University Press, pp. 301-333
2006. “Trust’s odd ways”. In J. Elster, O. Gjelsvik, A. Hylland and K. Moene (eds.) *Understanding Choice, Explaining Behaviour Essays in Honour of Ole-Jørgen Skog*, Oslo: Unipub Forlag/Oslo Academic Press, pp. 81-100
2006. “Two Types of Corruption and the Self-fulfilling Nature of the Beliefs about Corruption”, in M. Kreutner (ed.), *The Corruption Monster: Ethik, Politik und Korruption*. Wien: Czernin Verlag, 2006, pp. 137-44
2005. “Can we make sense of suicide missions?” In Gambetta (ed.), *Making sense of suicide missions*. Oxford: Oxford University Press, pp. 259-299
2005. “Deceptive mimicry in humans”. In S. Hurley and N. Chater (eds.), *Perspective on Imitation: From Cognitive Neuroscience to Social Science*, Cambridge: MIT Press, vol II, pp. 221-241
2004. “Italy: lofty ambitions and unintended consequences of the 1994 electoral reform”. In J.M.Colomer (ed.), *Handbook of Electoral System Choice*. London-New York: Palgrave (with Steven Warner)  
2004 Spanish translation in J.M.Colomer, *Cómo votamos: los sistemas electorales del mundo: pasado, presente y futuro*, Barcellona: Gedisa
2002. “Corruption: An Analytical Map”. In S. Kotkin and A. Sajo (eds.), *Political Corruption of Transition: A Sceptic’s Handbook*, Budapest: Central European University Press, pp. 33-56  
2004 Reprinted in W. Jordan and E. Kreike (eds.), *Corrupt histories*. University of Rochester Press, pp.3-28
2001. “Trust as type identification”. In C. Castelfranchi and Yao-Hua Tan, *Trust and Deception in Virtual Societies*. Dordrecht: Kluwer Publishers, pp. 1-26 (with Michael Bacharach)
2001. “Trust in signs”. In K. Cook (ed.) *Trust and Society*, New York: Russell Sage Foundation, pp.148-184 (with Michael Bacharach)
1998. “Claro! An essay on discursive machismo”. In J.Elster (ed.), *Deliberative Democracy*, Cambridge: Cambridge University Press, pp. 19-43  
2001. Spanish translation, in J.Elster (ed.) *Democracia Deliberativa*. Barcelona: Editorial Gedisa
1998. “Concatenations of mechanisms”. In P.Hedstrom and R. Swedberg (eds.), *Social mechanisms. An analytical approach to social theory*, Cambridge: Cambridge University Press, pp. 102-24
1998. “Civisme et corruption”. In Robert Darnton and Olivier Duhamel (eds.) *Démocratie*, Paris: Edition du Rocher

1997. "Comment on 'Corruption and development' by Susan Rose-Ackerman". In B.Pleakovic and J.Stiglitz (eds.) *Annual World Bank Conference on Development Economics 1997*. The World Bank, pp.58-61
1995. "Conspiracy among the many: the mafia in legitimate industries" (with Peter Reuter). In G.Fiorentini & S.Peltzman (eds.), *The economics of organized crime*, Cambridge: Cambridge University Press, pp.116-136  
 2000. Reprinted in N.Fielding *et al.* (eds.), *The economic dimensions of crime*. London: MacMillan Press and New York: St.Martin's Press
1994. Introduction to the second edition of *La mafia siciliana*, Torino: Einaudi, pp. x-xxx
1989. "Il sapore agrodolce del riduzionismo". In L.Ricolfi and L.Sciolla (eds.) *La razionalità nelle scienze sociali*. Milano: F.Angeli, 153-159
1988. "Mafia: the price of distrust". In Gambetta (ed.) 1988a, 158-175  
 1989. Italian translation: "Mafia: il prezzo della sfiducia". In Gambetta 1989a, 203-226  
 1990. Spanish translation: "La Mafia: el precio de la desconfianza". *Zona Abierta*, 54/55, 115-136  
 2005. Reprinted in G. Grabher and W. W. Powell (eds.), *Networks*. Cheltenham: Edward Elgar Publishing, vol. I, pp 201-218
1988. "Can we trust trust?" In Gambetta (ed.) 1988a, 213-237  
 1989. Italian translation: *Possiamo fidarci della fiducia?* In Gambetta 1988a, 275-307  
 2001. German translation in M.Hartman and C.Offe (eds). *Vertrauen*. Frankfurt: Campus  
 2003, 2010. Reprinted in E. Oström and T.K. Ahn (eds.), *Foundations of Social Capital*. Cheltenham: Edward Elgar Publishing  
 2008 Reprinted in Reinhard Bachmann and Akbar Zaheer (eds.) *Landmark Papers on Trust*, Vol I, ch. 5, pp. 133-157, Cheltenham: Edward Elgar Publishing
1979. "Il doppio lavoro nella situazione internazionale". In L.Gallino (ed.), *Lavorare due volte*. Torino: Book Store, 303-319
1979. "I redditi dei doppi-lavoristi". In L.Gallino (ed.), *Lavorare due volte*. Torino: Book Store, 143-180 (with F.Garelli)

### **Other articles:**

2009. "'Heroic impatience': the Baader-Meinhof Gang 1968-1977", *Areté*, 29, 11-34 (published in the US in *The Nation*, 22 March 2010).
2007. 'Mimicry, fiducia, società: incontro con Diego Gambetta', *Quaderni pluridisciplinari*, 0, 1, 184-92
2006. "Who Do Taxi Drivers Trust?", *Contexts* (by the American Sociological Association), 5, 29-33 (with Heather Hamill)
- 2004 "Reason and Terror", *The Boston Review*, Spring, 32-36, (published in the UK by *Areté*, 14, 2004)
2002. Displaying the skeletons in one's cupboard. Why norms breed corruption. *APSA Comparative Politics Newsletter*, 13, 1, 6-8
1999. "Primo Levi's last moments", *The Boston Review*, summer 1999 (translated into Italian in *Belfagor*, LIV, 3, 1999; in Spanish in *Revista de Occidente*, 2004, and in *Nuestra Memoria*, Fundacion Memoria del Holocausto, 2005)
1994. "La protezione mafiosa", *Polis*, VIII, 2, 107-119
1993. "La protezione mafiosa". *Storia e Dossier*, July

1993. "Alleanza necessaria". *L'Indice*, December

1987. "Mafia and Antimafia". *L'Indice*, June

1984. "Bertrand Russell, John Maynard Keynes e la riduzione dell'orario di lavoro: chi aveva ragione?" *Micros*, 2, 47-9 (new series)

1987. "Mafia: i costi della sfiducia". *Polis*, 2, 283-305

***Dictionary entries:***

2005. "Confiance". In M.Borlandi, R.Boudon, M.Cherkaoui and D.Valade (eds.) *Dictionnaire de la pensée sociologique*, Paris: Presses Universitaire de France

2001. "Mafia". *Grolier Multimedia Encyclopedia*

1999. "La confiance". *Dictionnaire de la Sociologie*. Paris: Larousse

1998. "Protection". *The Mafia. 150 years of facts, figures and faces*. Torino: Cliomedia Officina CD-ROM

1993. "Trust and cooperation". *The Blackwell Dictionary of Twentieth Century Social Thought*, Oxford: Blackwell, pp.678-80

**In progress:**

"Sharing Compromising Information as a cooperative strategy" (with Wojtek Przepiorka)

"Fighting and Information. From Prison to the Lab" (with Áron Székely)

"Veiling: a reliable signal of religiosity? (with Ozan Aksoy)