## Games and Decisions: Final Exam

December 18, 2012

Please, answer the following questions. The total number of points is 120. **Time** allowed: two hours 45 minutes. PLEASE PLEASE, make an effort to write in a legible and organized fashion.

- 1. (30 points) A senior faculty member, Professor T\*\* P\*\*, tries to maximize the mean quality of his colleagues. He is voting on the choice between two candidates. One, Prof. A, will be a tenured appointment, and her quality is, in his assessment 8.5 (more correctly: this is his von Neumann-Morgenstern index for having her around). The other candidate, Doctor B, is for a nontenured position. He believes that there is a 20% chance that B will turn out to be a 20, 70% that he will be a 6 and 10% that he will be a 2. Suppose that Prof. P\*\* expects that another candidate, Doctor C, will be hired in the case that B is denied tenure six years hence, and his value is certainly 7 (Prof. P\*\* has great foresight abilities, and he knows that Prof. A will not be available any longer then.) Finally assume that P\*\*'s time preference are time additive and they assign equal weight to division quality in the next six years (B's tenure track, if he were hired) and to quality thereafter.
  - (a) (8 points) If he would later be able to make an unconstrained tenure decision, should Prof. P<sup>\*\*</sup> vote now for candidate A (tenured) or B (untenured)?
  - (b) (8 points) If the tenure process is instead a rubber stamp, so that nobody can be denied tenure, should he vote for A or B?
  - (c) (8 points) Assume that internal candidates have a certain advantage in the tenure process, so that only candidates with quality strictly less than 3 can be turned down, and all others are tenured. How should Prof. P\*\* vote?
  - (d) (6 points) How would your answers to all the previous questions change if the distribution of B's quality were replaced by its mean?
- **2.** (30 points) In as much detail as you can, discuss the uniqueness results in the utility representation theorems:
  - (a) (15 points) in the case of choice under certainty (i.e., when the preference relation  $\geq$  is over the set X of the final outcomes)

(b) (15 points) in the case of choice over lotteries (i.e.,  $\succeq$  is defined over the set  $\mathcal{P}_S$  of the lotteries over X)

In particular, explain the practical difference between such uniqueness properties when talking about the utility u(x) of a given outcome x.

- **3.** (30 points) Consider the following game.  $n \ge 2$  players try to guess what 2/3 of the average of their guesses will be. That is, each player i = 1, ..., n chooses a number  $x_i \in [0, 1]$ . The players make their choices simultaneously. Player i wins the game if  $x_i$  is closer to  $\frac{2}{3} \left( \frac{x_1 + x_2 + ... + x_n}{n} \right)$  than any other number  $x_j$ ,  $j \ne i$ . The prize is equal to one and is split equally among all the winners of the game (the losers get zero).
  - a) Write the normal-form representation of this game.

**b**) Show that there is a unique strategy profile which survives the process of iterative removal of weakly dominated strategies.

c) Show that the game admits a unique Nash equilibrium and find it (for this part, you can restrict attention to pure strategies).

4. (30 points) Consider a finite normal form game  $(S_1, ..., S_n, u_1, ..., u_n)$ . Let  $\Sigma_i = \Delta(S_i)$  denote player *i*'s set of mixed strategies with typical element denoted by  $\sigma_i$ .

a) Show that if

$$u\left(s_{i}, s_{-i}\right) \geq u\left(s_{j}, s_{-i}\right)$$

for all  $s_{-i} \in \times_{j \neq i} S_{j}$ , then

$$u\left(s_{i},\sigma_{-i}\right) \geq u\left(s_{j},\sigma_{-i}\right)$$

for all  $\sigma_{-i} \in \times_{j \neq i} \Sigma_j$ .

**b)** Show that if  $s_i$  and  $s'_i$  are two best responses to a certain strategy profile  $s_{-i}$ , then any randomization between  $s_i$  and  $s'_i$  is also a best response to  $s_{-i}$ .

c) Suppose that  $s_i$  and  $s'_i$  are two best responses to a certain strategy profile  $s_{-i}$ . Can you conclude that a mixed strategy which assigns positive probability to  $s''_i$ , with  $s''_i \neq s_i$  and  $s''_i \neq s'_i$ , is not a best response to  $s_{-i}$ ?